

We are hiring a
Sustainable Supply
Chain Expert

Sustainable Supply Chain Expert



We are looking for a talented Sustainable Supply Chain Expert with a passion for sustainability to join our Business Development team.

 Employment type: 32-40h / week

 Location: Utrecht, NL

 Experience: Mid-senior level

 Contact: langeweg@satelligence.com

 Salary: 60-72K / 40h

 Closing date: 20 September 2024

Meet **Satelligence**

25+

years of
experience

60+

clients
& partners

Satelligence is the market leader in remote sensing technology for sustainable sourcing with the mission to halt deforestation. We provide traders, manufacturers and agribusinesses such as Mondelez, Bunge, Cargill, Unilever, Rabobank with critical sustainability insights empowering them to minimize their global environmental footprint and track their progress against climate objectives, ensuring a sustainable supply chain.

We were founded in 2016 and currently employ +40 people, working in Utrecht and several locations in Asia, Africa, and South America.



About the job

Reporting to the Business Development Director, you have an important role in growing and supporting our work with major multinationals in the Food & Beverage industry. You have a commercial mindset with a proven track record in stakeholder engagement- and management in the sustainability sector. You'll have the opportunity to build strong relationships with clients and partners, and be a passionate advocate for our mission to protect the planet.



What will you do?



- Manage an account pipeline, focusing on new business opportunities, and setting up sustainable partnerships and coalitions
- Gather market information as input for our product development driving new innovation
- Collaborate closely with our remote liaisons in managing client relations
- Attend global events to engage with prospects and pitch our product
- Contribute with content for external efforts, for example by writing knowledge pieces for marketing and business purposes

About you



- ✓ A minimum of 7-12 years of experience in a relevant soft commodity supply chain (soy, pulp & paper, cocoa, palm oil, coffee, beef)
- ✓ You have experience and / or affinity working in the sustainability sector and can handle a wide range of stakeholders: commodity traders, manufacturers, retailers, financial institutions, NGOs and governments.
- ✓ You have a proven track record of business development and/or supply chain management.
- ✓ You have experience working with key accounts, specifically the world's largest traders and FMCG companies
- ✓ You have excellent communication and interpersonal skills, with the ability to build lasting relationships
- ✓ Self-starter, able to work independently under in a scale-up environment
- ✓ Demonstrated commercial mindset
- ✓ Fluent in English
- ✓ Willing and able to wear different hats in a small but growing environment.

What we offer you

- 📍 Office centrally located in Utrecht city centre, close to central station
- ☂️ 27 holidays (based on full-time employment)
- 👐 Pension scheme
- 🍽️ Daily lunch at the office
- 🏠 Hybrid working options

Ready for the challenge? Then we would love to hear from you! Email Githa at langeweg@satelligence.com. Enclose your portfolio, and share why you'd be the perfect fit for this position.

If you don't tick all the boxes, don't worry. Apply anyway, and we will review your application!



A satellite view of Earth showing a large body of water with a prominent white plume of smoke or steam rising from the surface. In the top right corner, a portion of a satellite is visible, showing its metallic structure and various instruments.

Contact us for any questions

langeweg@satelligence.com

