We are hiring a Growth Marketer



Growth Marketer



We are looking for **a talented Growth Marketer** with a passion for sustainability to join our marketing team.

Employment type: 32-40 h / week

- Location: Utrecht, NL (hybrid)
- 👜 Experience: Medior
- Contact: langeweg@satelligence.com
- **Salary**: 52-55k / 40h
- \overline Closing date: As soon as possible

Meet Satelligence

25+ years of experience

7 global

offices

60+ clients & partners

10

forest risk

commodities











- Unmatched data & insights on supply chain assets, planted crops, ecosystems & risk.
- Headquartered in the Netherlands, Satelligence has a global presence that ensures local expertise and knowledge from the field.







About the job

We are looking for a data-driven Growth Marketer to lead our growth initiatives and drive customer acquisition, engagement, and retention.

You'll be part of our in-house marketing team, co-develop and execute a digital marketing strategy across all stages of the funnel, optimising our online presence.



What your key responsibilities will be



Strategize & Execute: Develop and implement comprehensive growth strategies across the entire marketing funnel—from traffic generation to lead nurturing and conversion optimization.

Customer Journey Optimization: Refine the customer journey to enhance user experience, reduce friction, and maximize conversion rates at every stage.

Channel Optimization: Identify, test, and scale high-performing marketing channels, including paid advertising, SEO, content marketing, email marketing, and social media.

W Budget Management: Efficiently allocate and manage paid media budgets to maximize ROI and overall campaign performance.

Performance Analysis: Track and evaluate key marketing metrics (ROAS, CPA, CTR) to extract actionable insights and continuously improve marketing effectiveness.

A/B Testing & Experimentation: Design and conduct A/B tests on ad copy, targeting, landing pages, and creative assets to drive data-backed improvements.

Data-Driven Insights: Leverage market research, analytics, and customer behavior data to optimize marketing strategies and drive business growth.





B2B Marketing Experience: 3-5 years managing and optimizing performance marketing campaigns in fast-paced, high-growth environments.

Demand Generation Pro: Proven success with Google & LinkedIn Ads, including A/B testing to refine targeting and conversions.

Data-Driven: Strong analytical skills with expertise in CAC, LTV, CR, ROAS, and turning insights into action.

ABM Expertise: Experience executing Account-Based Marketing strategies to engage and convert high-value accounts.

V Tech-Savvy: Proficient in marketing and analytics tools like Google Analytics, HubSpot, and Hotjar.

Creative & Strategic: Growth-minded problem-solver with a knack for identifying opportunities.

Strong Communicator: Excellent at collaboration, influencing stakeholders, and presenting insights.

Organized & Agile: Skilled at managing multiple projects, prioritizing, and meeting deadlines.

What we offer

- Office centrally located in Utrecht city center
 27 holidays (based on full-time employment)
 Pension scheme
 Daily lunch at the office
- 🏠 Hybrid working options

Ready for the challenge? Then we would love to hear from you! Email Githa at <u>langeweg@satelligence.com</u> and share why you'd be the perfect fit for this position.

If you don't tick all the boxes, don't worry. Apply anyway, and we will review your application!



Contact us for any questions

langeweg@satelligence.com

