# We are hiring a Growth Marketer



#### **Growth Marketer**



We are looking for **a talented Growth Marketer** with a passion for sustainability to join our marketing team.

Employment type: 32-40 h / week

- Location: Utrecht, NL (hybrid)
- 👜 Experience: Medior
- Contact: langeweg@satelligence.com
- **Salary**: 52-55k / 40h
- \overline Closing date: As soon as possible

### **Meet Satelligence**

25+ years of experience

7 global

offices

60+ clients & partners

10

forest risk

commodities











- Unmatched data & insights on supply chain assets, planted crops, ecosystems & risk.
- Headquartered in the Netherlands, Satelligence has a global presence that ensures local expertise and knowledge from the field.







#### About the job

We are looking for a data-driven Growth Marketer to lead our growth initiatives and drive customer acquisition, engagement, and retention.

You'll be part of our in-house marketing team, co-develop and execute a digital marketing strategy across all stages of the funnel, optimising our online presence.



## What your key responsibilities will be



Strategize & Execute: Develop and implement comprehensive growth strategies across the entire marketing funnel—from traffic generation to lead nurturing and conversion optimization.

**Customer Journey Optimization**: Refine the customer journey to enhance user experience, reduce friction, and maximize conversion rates at every stage.

Channel Optimization: Identify, test, and scale high-performing marketing channels, including paid advertising, SEO, content marketing, email marketing, and social media.

**W** Budget Management: Efficiently allocate and manage paid media budgets to maximize ROI and overall campaign performance.

**Performance Analysis**: Track and evaluate key marketing metrics (ROAS, CPA, CTR) to extract actionable insights and continuously improve marketing effectiveness.

**A/B Testing & Experimentation:** Design and conduct A/B tests on ad copy, targeting, landing pages, and creative assets to drive data-backed improvements.

**Data-Driven Insights**: Leverage market research, analytics, and customer behavior data to optimize marketing strategies and drive business growth.





**B2B Marketing Experience**: 3-5 years managing and optimizing performance marketing campaigns in fast-paced, high-growth environments.

**Demand Generation Pro**: Proven success with Google & LinkedIn Ads, including A/B testing to refine targeting and conversions.

**Data-Driven**: Strong analytical skills with expertise in CAC, LTV, CR, ROAS, and turning insights into action.

**ABM Expertise**: Experience executing Account-Based Marketing strategies to engage and convert high-value accounts.

**V** Tech-Savvy: Proficient in marketing and analytics tools like Google Analytics, HubSpot, and Hotjar.

Creative & Strategic: Growth-minded problem-solver with a knack for identifying opportunities.

**Strong Communicator**: Excellent at collaboration, influencing stakeholders, and presenting insights.

**Organized & Agile:** Skilled at managing multiple projects, prioritizing, and meeting deadlines.

#### What we offer

- Office centrally located in Utrecht city center
  27 holidays (based on full-time employment)
  Pension scheme
  Daily lunch at the office
- 🏠 Hybrid working options

Ready for the challenge? Then we would love to hear from you! Email Githa at <u>langeweg@satelligence.com</u> and share why you'd be the perfect fit for this position.

If you don't tick all the boxes, don't worry. Apply anyway, and we will review your application!



# Contact us for any questions

langeweg@satelligence.com

